

DER Roadshow

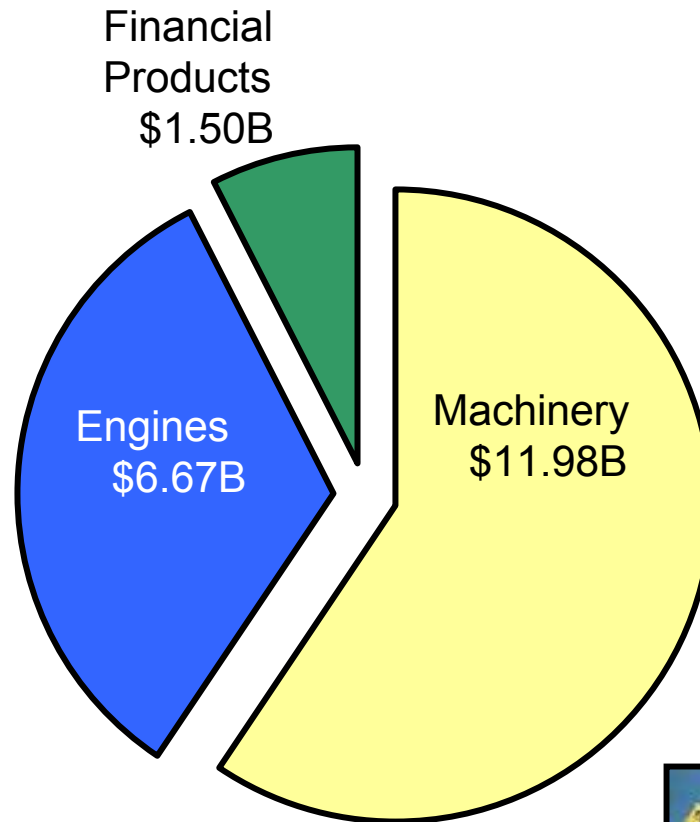
Combined Heat and Power - Applications and Benefits -

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Caterpillar Inc \$20.15B*



*2002 Results

Caterpillar Power Products

Solar Turbines

Mak

3600

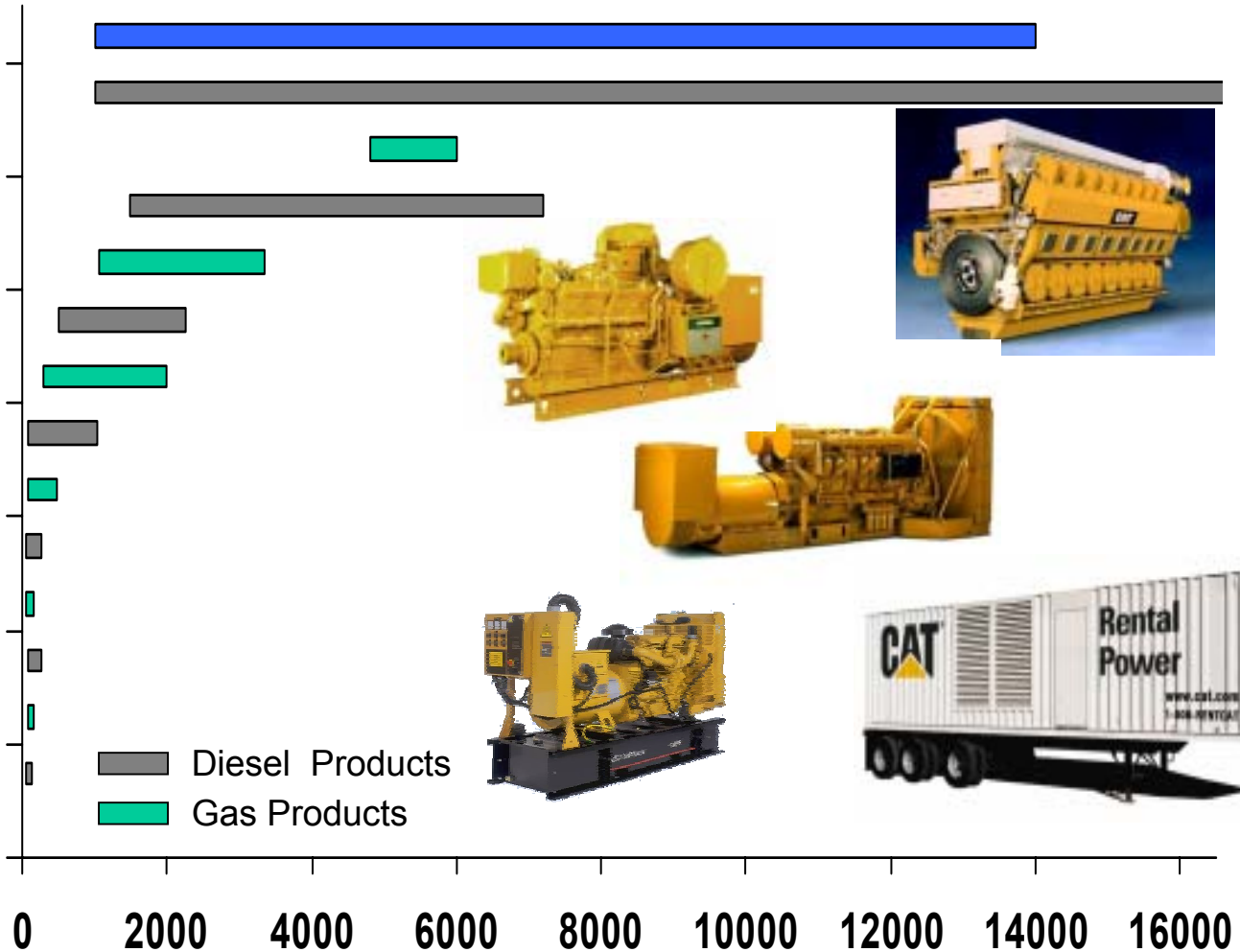
3500

3400

3300

3100

3000



■ Diesel Products
■ Gas Products

Package Power ekw

Caterpillar Dealer Network

North America:

64 Caterpillar Dealers

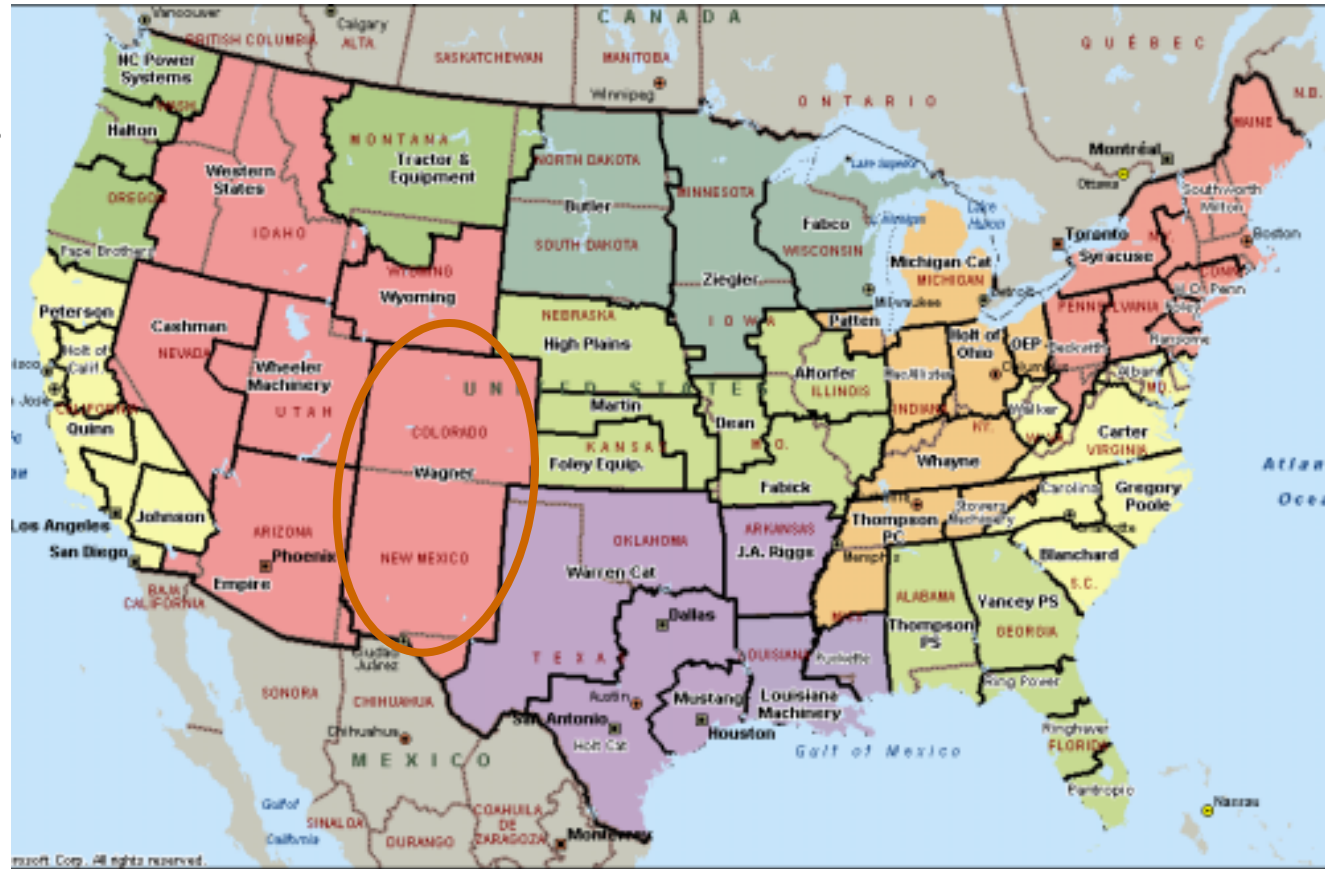
517 Branch Stores

34,000 Employees

244 Rental Stores

\$3.5B Net Worth

Local Cat Dealer

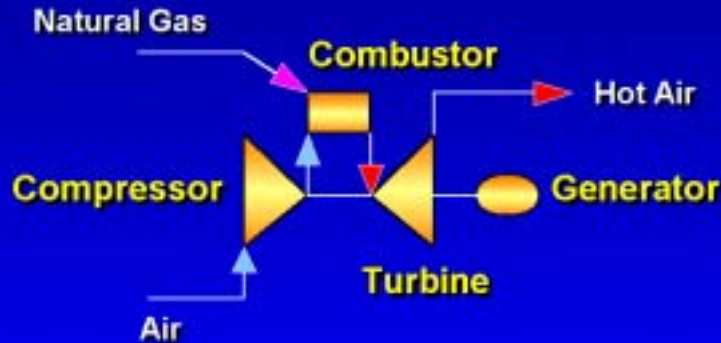


2MW Power Module on Display

Combined Heat and Power Definitions

Combined Heat and Power (CHP) generates simultaneous and sequential use of power and heat at or near the point of use.

SIMPLE GAS TURBINE CYCLE



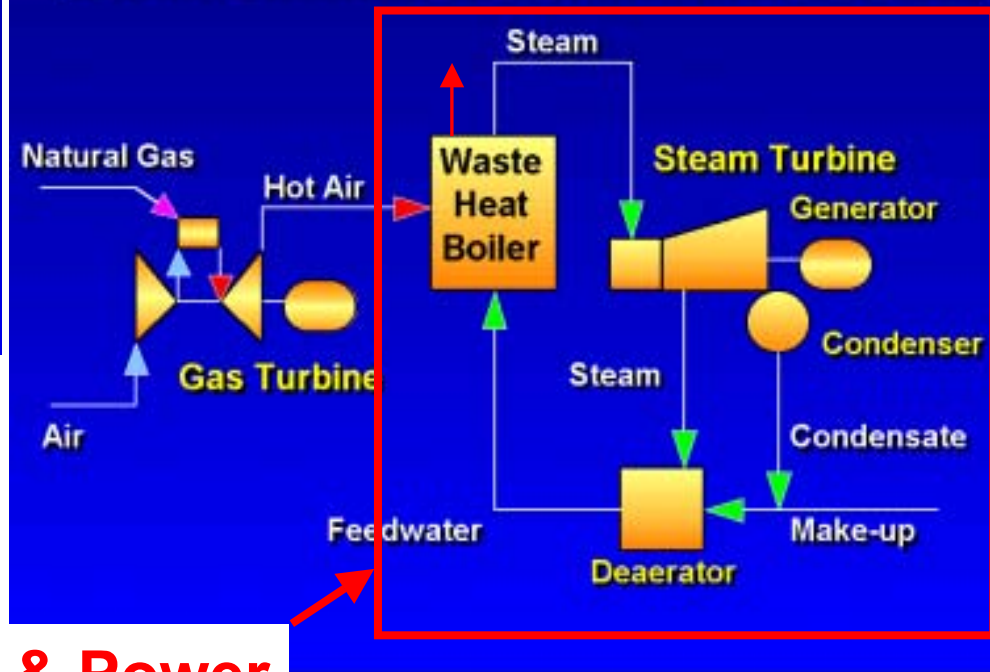
52% - 58% Electrical Efficiency

42% - 48% Waste Heat

Large (>50MW) Systems

CCGT

CONVENTIONAL COMBINED CYCLE

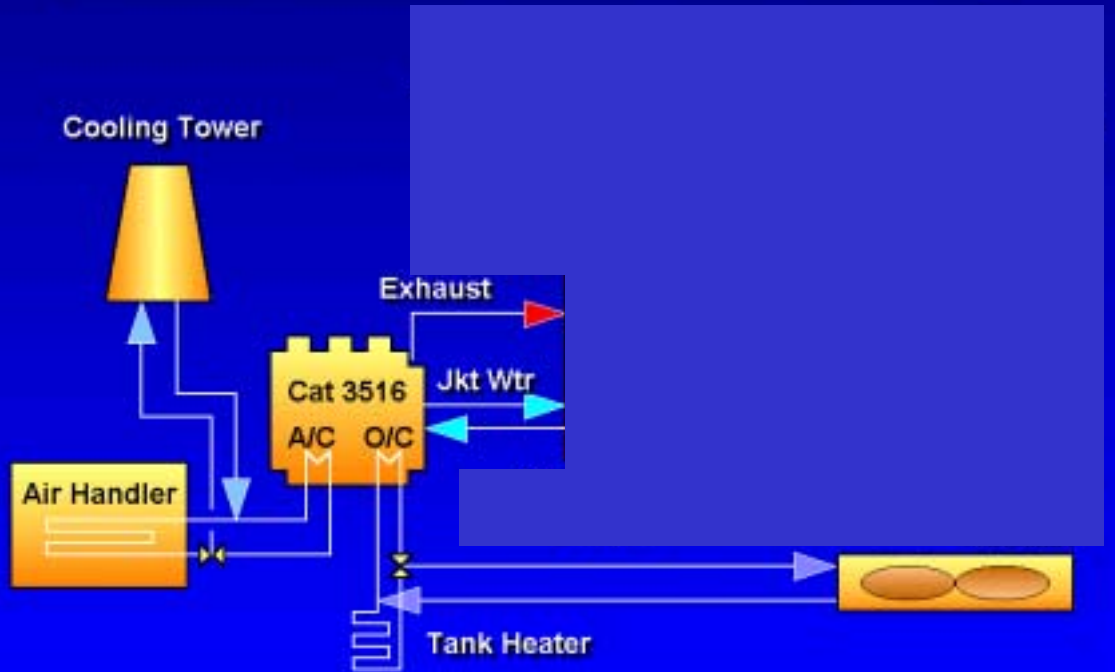


NOT Combined Heat & Power

Combined Heat and Power Definitions

Combined Heat and Power (CHP) generates simultaneous and sequential use of power and heat at or near the point of use.

SIMPLE CYCLE GAS RECIP SCHEMATIC

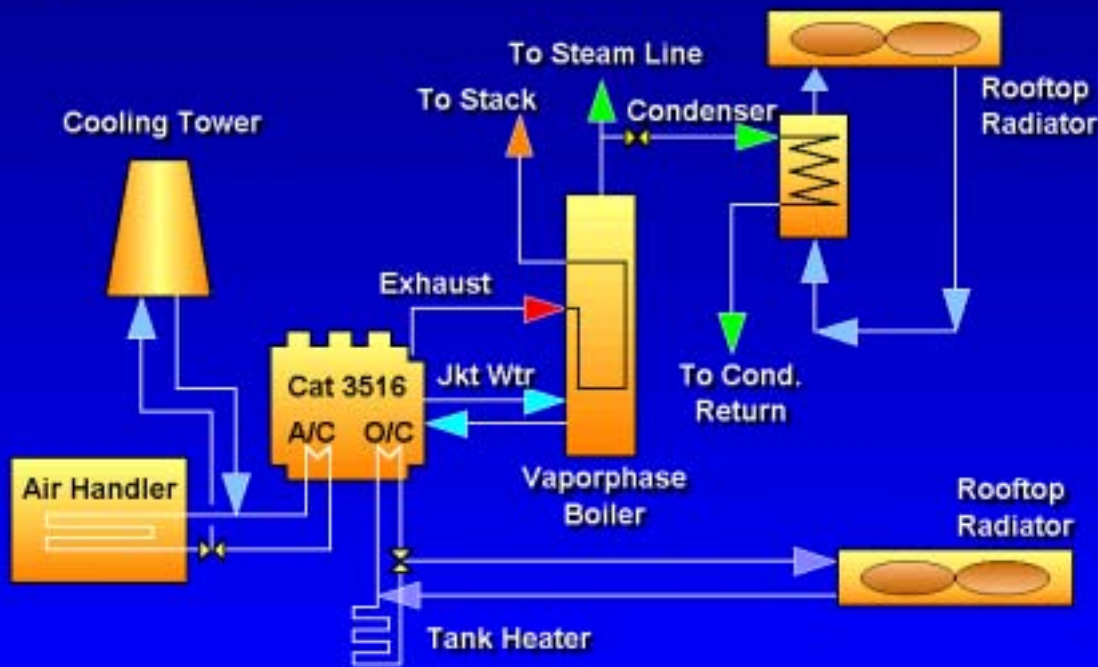


34% - 43% Elec Efficiency
58% - 66% Waste Heat
Simple, Widespread

Combined Heat and Power Definitions

Combined Heat and Power (CHP) generates simultaneous and sequential use of power and heat at or near the point of use.

COGENERATION SYSTEM SCHEMATIC



60% - 75% Useful Work
25% - 40% Waste Heat
Typical (<10MW) Systems

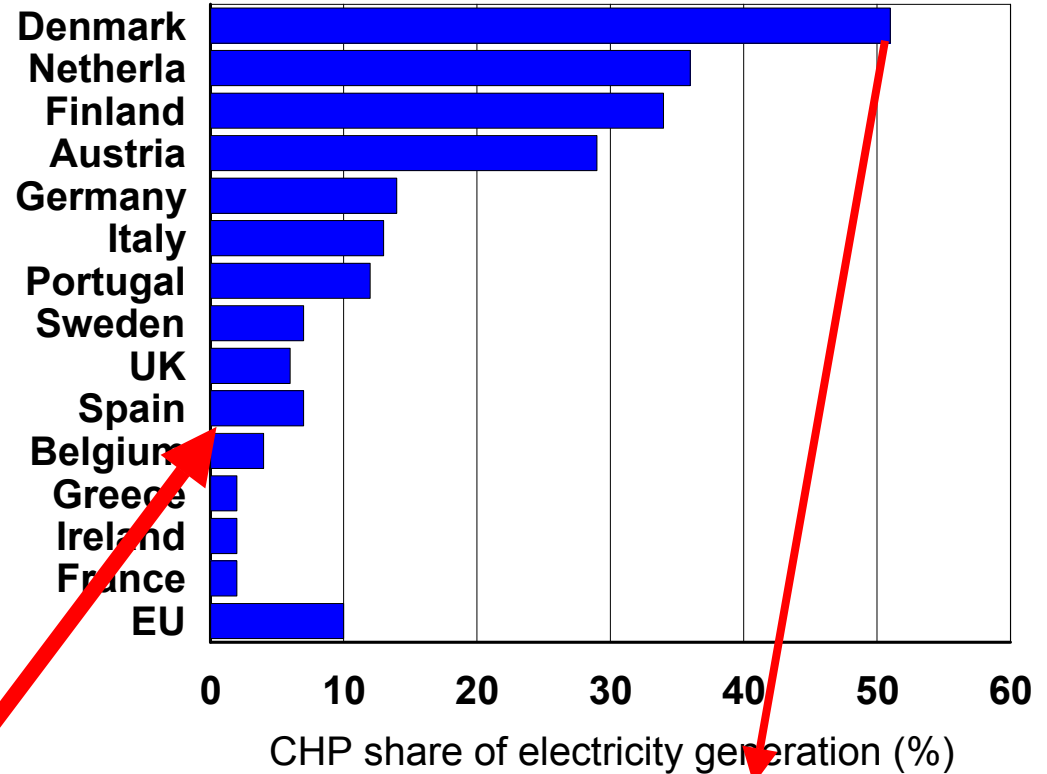
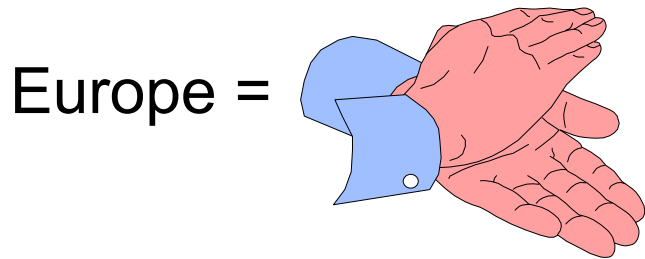
Additional Heat Recovery

- Aftercooler Loop
- Oil Cooler Loop

75% - 85% Total Efficiency
15% - 25% Waste Heat

This IS CHP

Combined Heat and Power Today



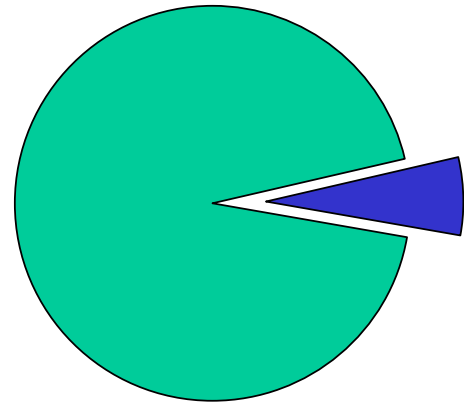
50.4 GW Installed = 6.5%
2010 Goal 92GW = 12 %



Small table showing CHP capacity by country and region. The table is titled 'Manufacturers for records of CHP capacity' and includes columns for Country, Region, and Capacity (MW). The table is partially obscured by a red arrow pointing to the EU average bar in the chart above.

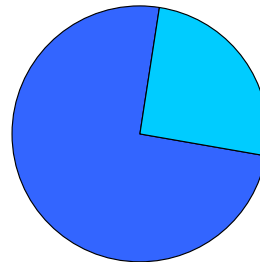
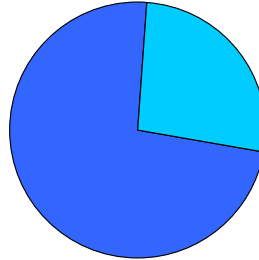
US Combined Heat and Power

In the US Today...

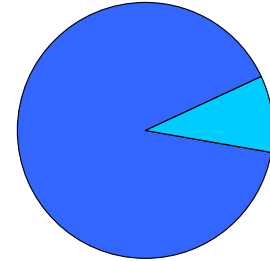


50.4 GW of CHP
6.5% of Total Capacity

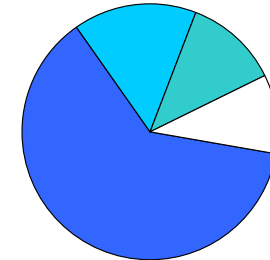
80% in >50MW Systems



37.6 GW Grid Export
12.8 GW Grid Balance



45.5 GW Industrial
4.9 GW Commercial



31.5 GW Natural Gas
7.8 GW Coal
6.1 GW Wood / Waste
5.0 GW Other



UNITED STATES COMBINED
HEAT & POWER ASSOCIATION

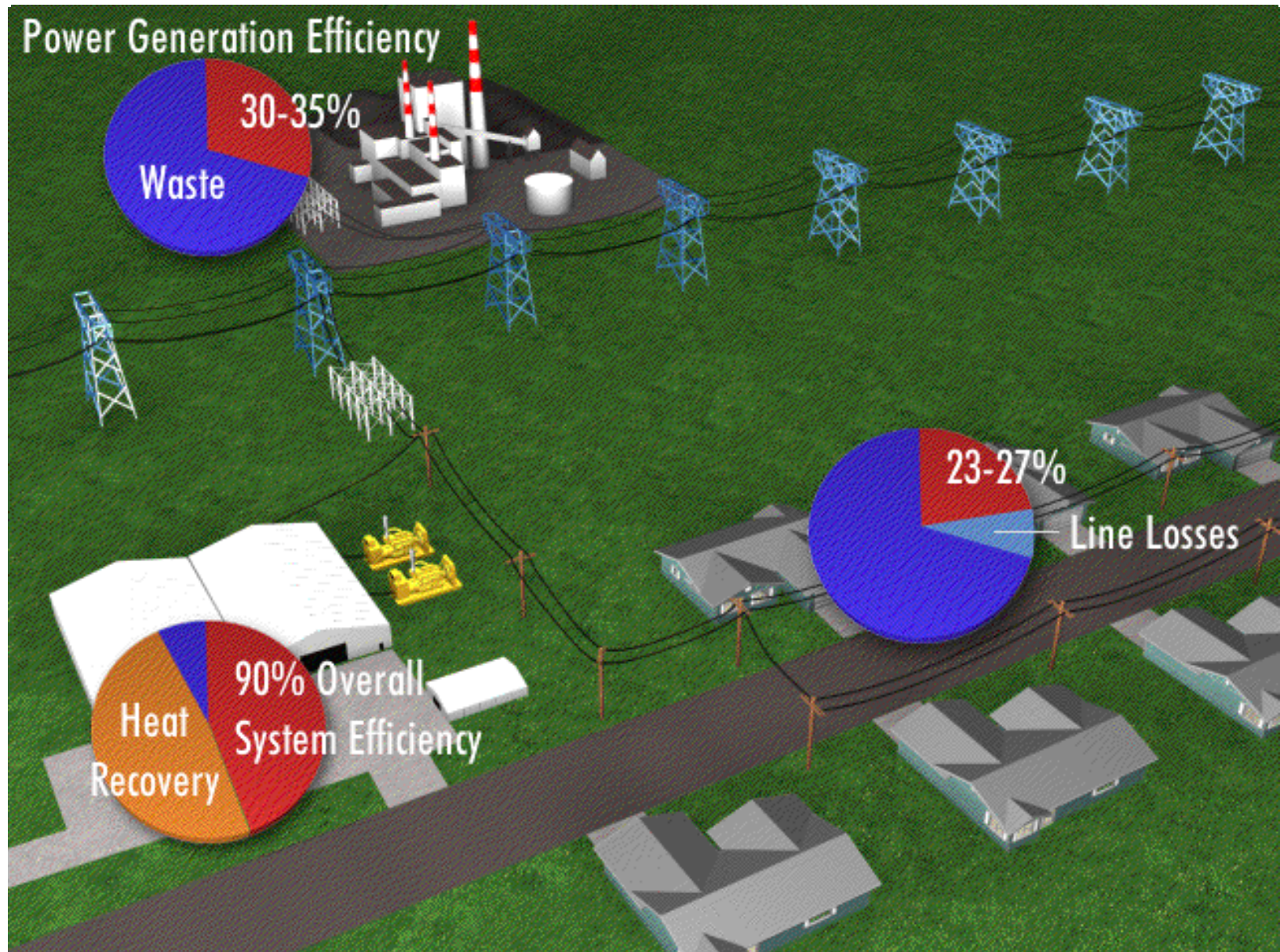
www.uschpa.org

Definitions

Applications

Benefits

Combined Heat and Power Definitions

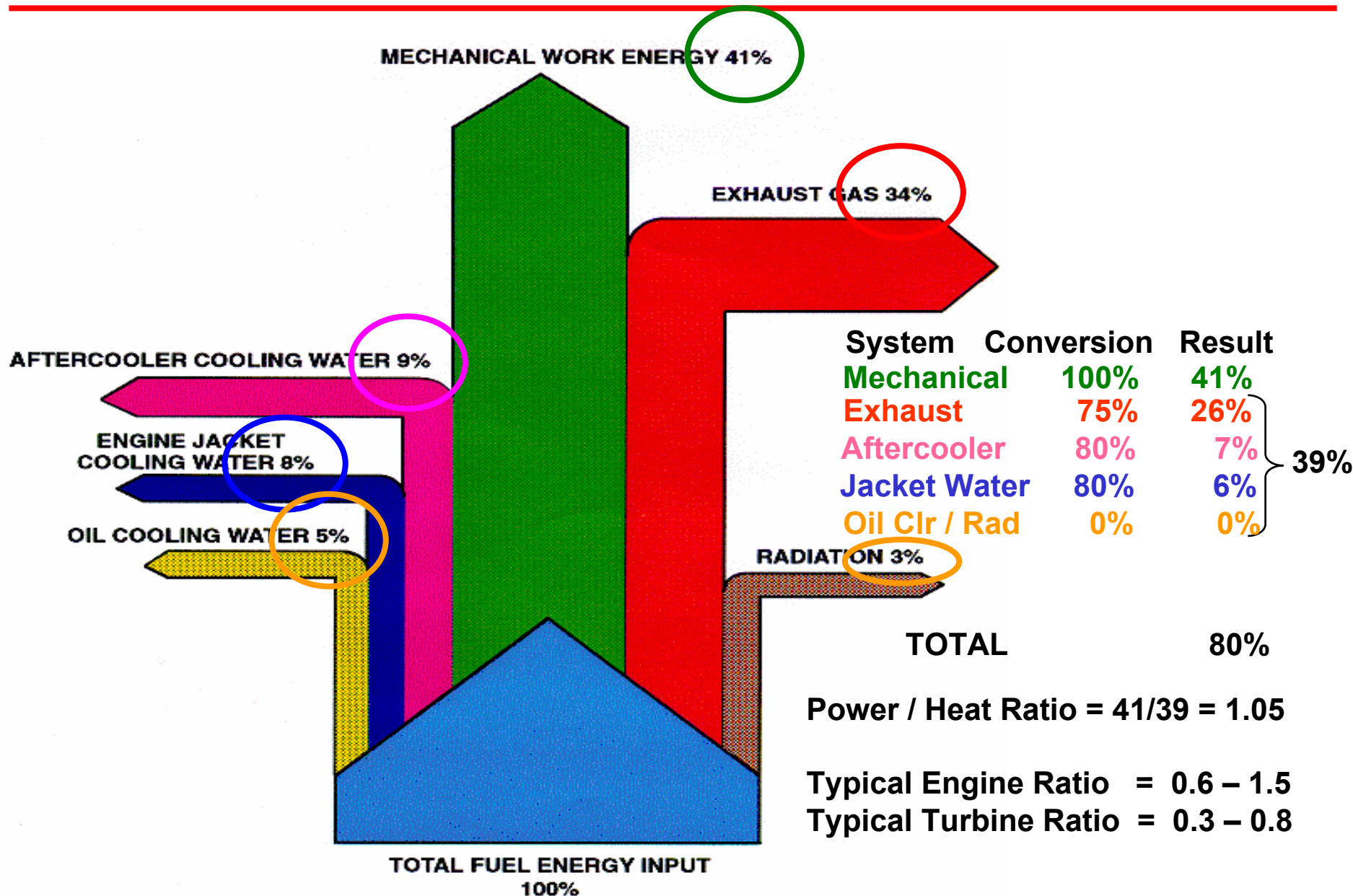


Definitions

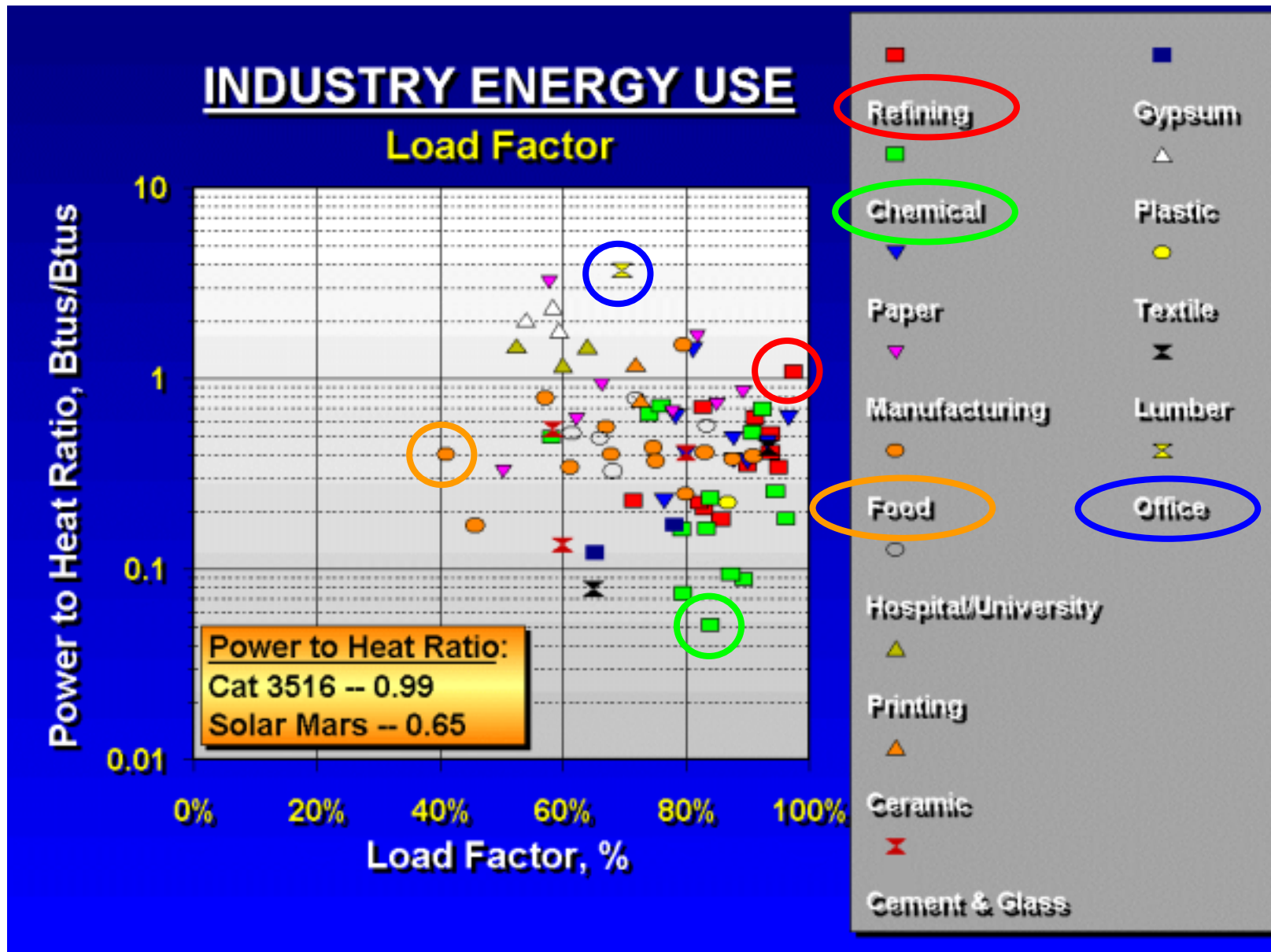
Applications

Benefits

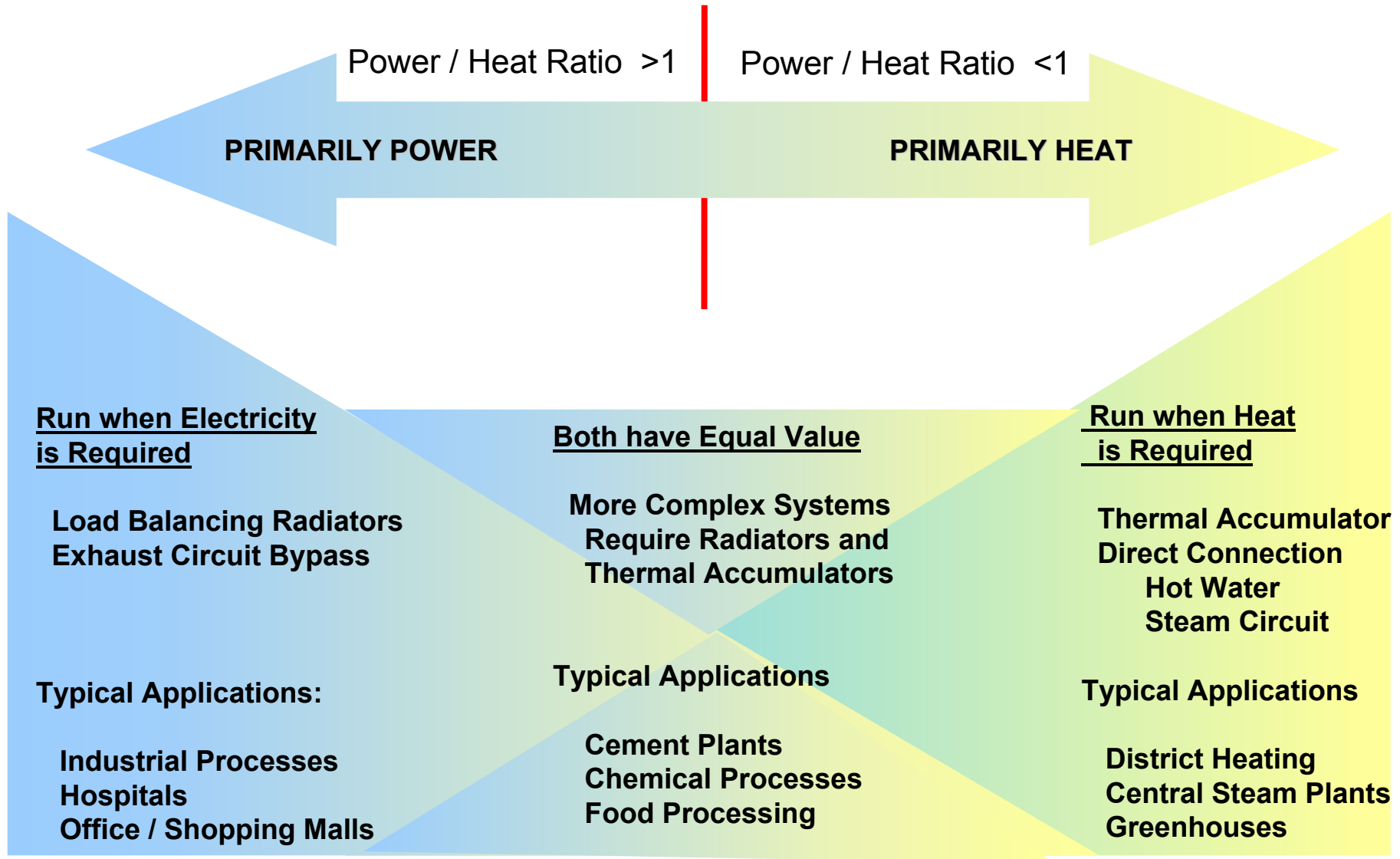
1250 eKW Recip CHP



CHP Applications



Combined Heat and Power Definitions



CHP is Everywhere

Mobile Applications:

- Engine for Power
- Boiler for Cab Heat



- Engine for Power
- Hot Water for Cab Heat



Stationary Applications:

Steam Production

Pulp and Paper
Breweries
Refining
Chemical Plants
Food Processing

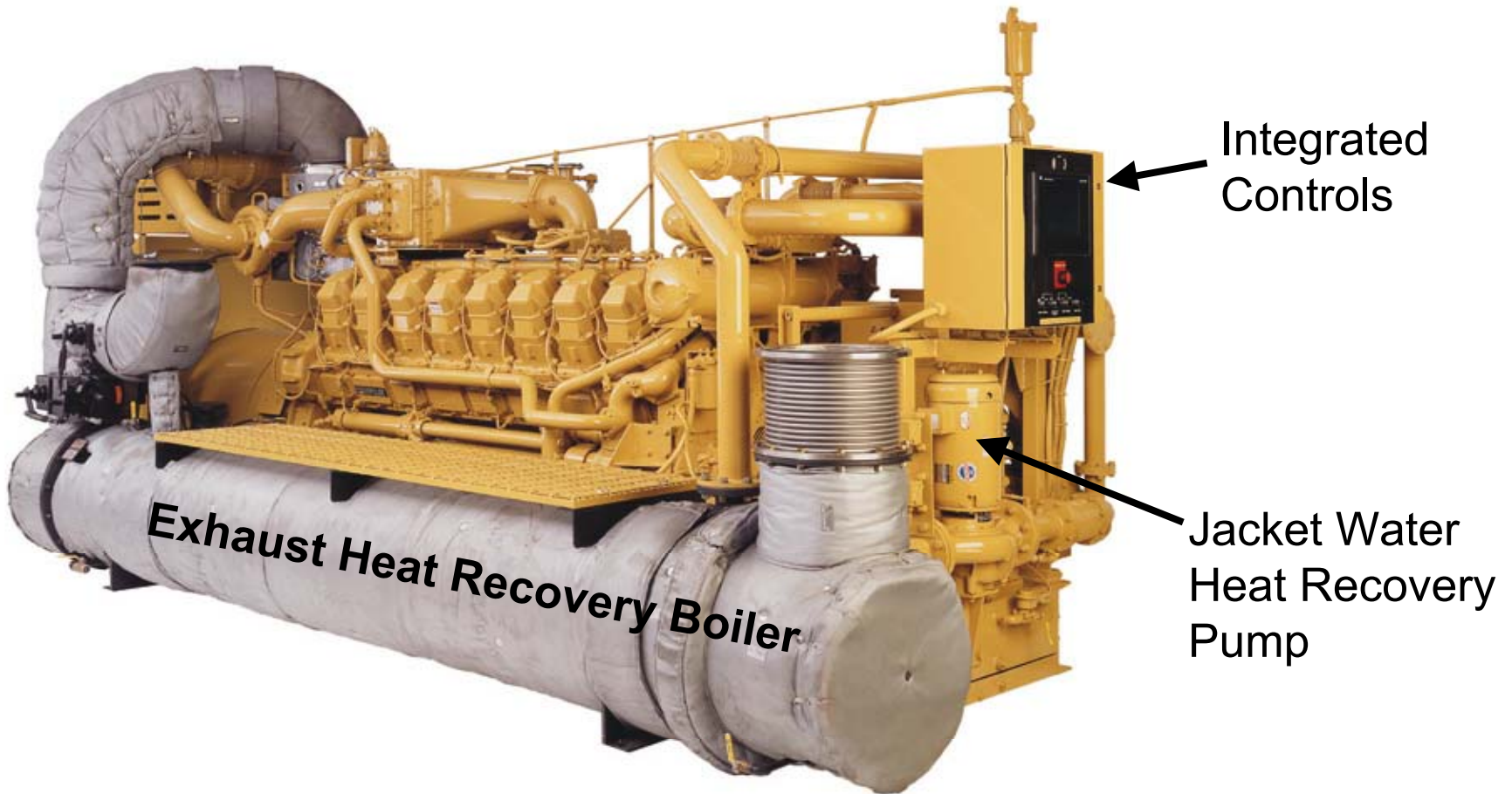
Chilling

Hospitals
Hotels
Universities
Office Buildings
Pharmaceuticals

Hot Air

Cement Plants
Grain Drying
Gypsum Plants
Boiler Preheating
Space Heating

CHP Stationary Applications



1.25MW Natural Gas CHP Genset
75% - 85% Total Efficiency
~\$600 - \$800 / ekw Installed

CHP Stationary Applications



G3532 Cogeneration Installation
Sac Montereau, France

**District CHP Application
St. Montereau, France
Typical 85% Efficiency**

CHP Stationary Applications



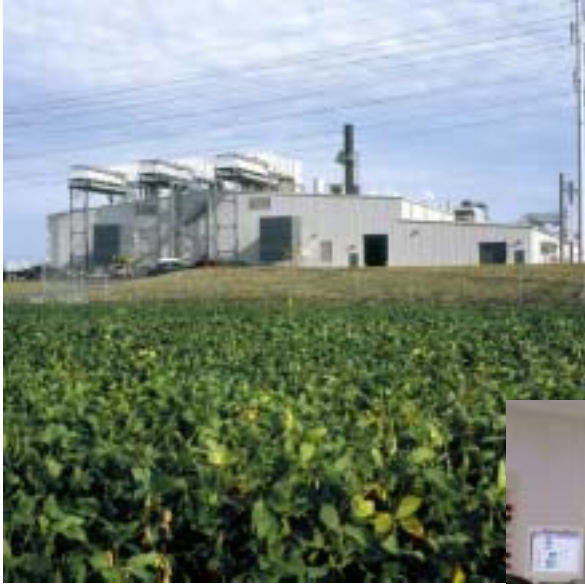
**Simple CHP Application
High School in Kansas
Typical 65% CHP Efficiency**

CHP Stationary Applications



**Industrial CHP Application
Plastics facility in Chicago
Typical 70% CHP Efficiency**

CHP Stationary Applications



Medina CHP – IL
Power
Steam
Cooling
Typical 80% Efficiency



CHP Stationary Applications



Waukesha at NW Community Hospital (IL):
3MW: CHP & Peak Shaving



Cummins St. Catherine's General Hospital (Ontario):
2.5 MW CHP

CHP Stationary Applications



City Digester Plant – Riverside CA
Digester – Landfill – Natural Gas
Typical 70% CHP Efficiency

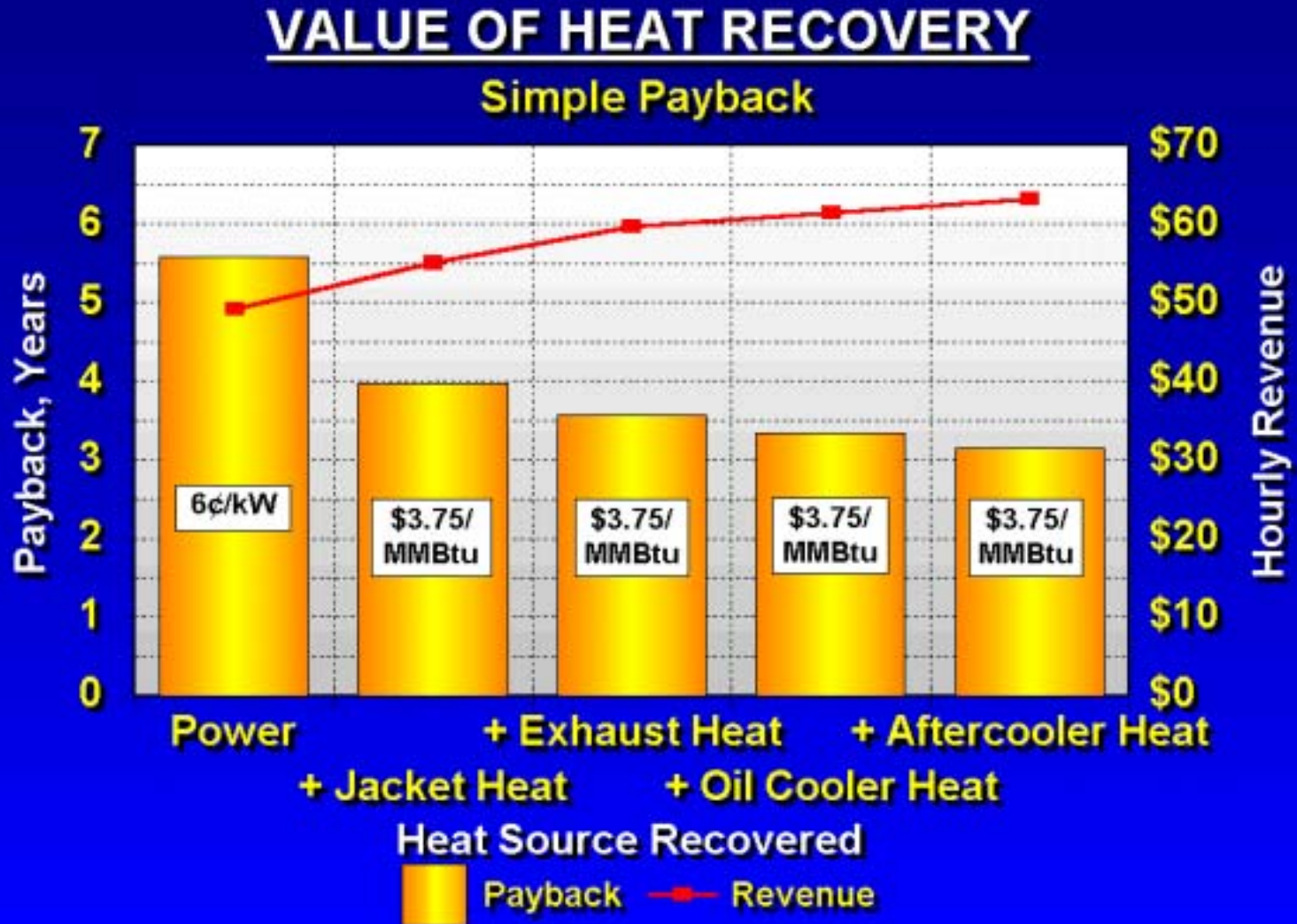
CHP Stationary Applications



**District Heating
Bramming, Denmark**

94.2% CHP Combined Efficiency

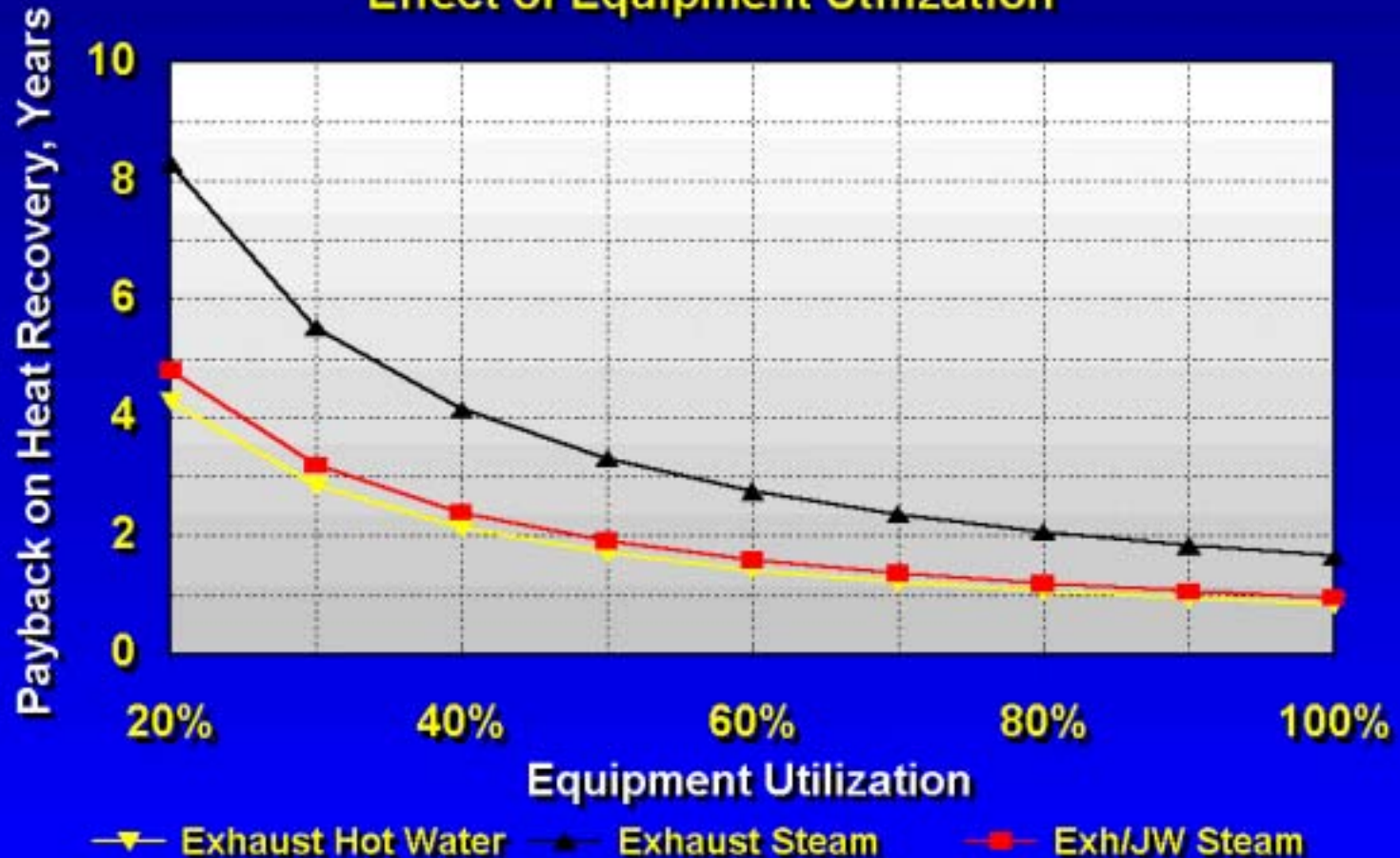
CHP Benefits



CHP Benefits

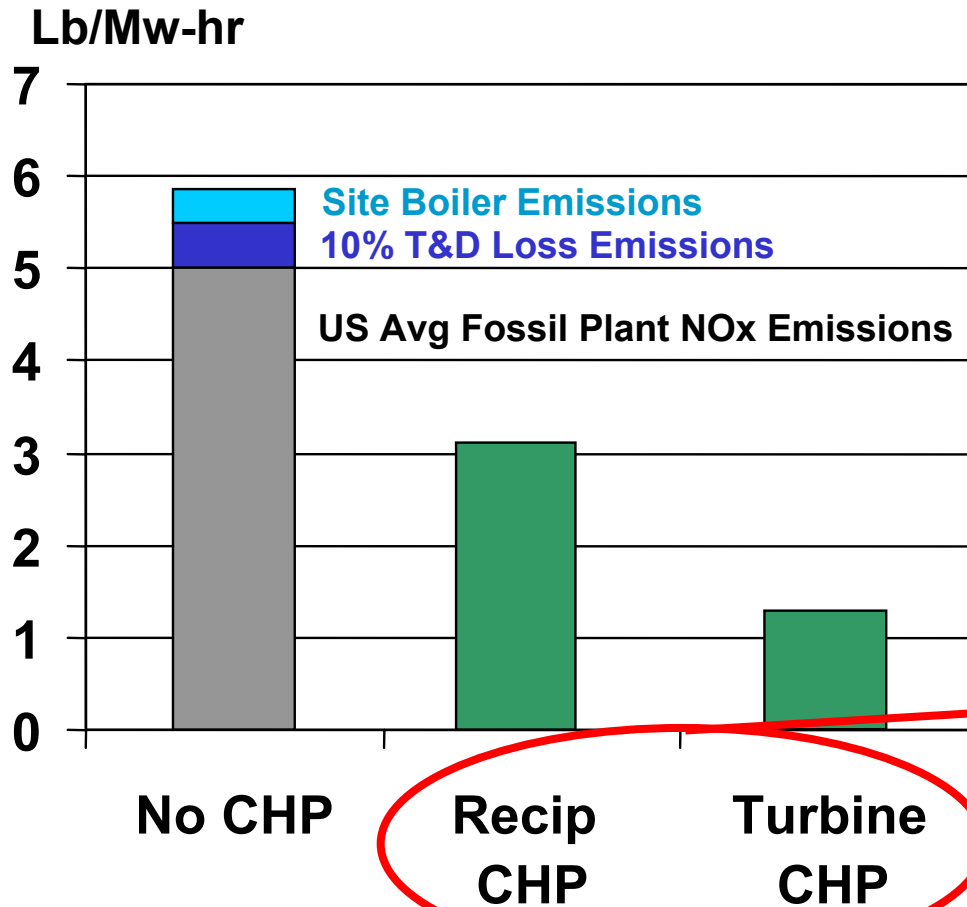
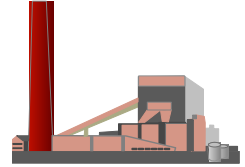
PAYBACK FOR HEAT RECOVERY

Effect of Equipment Utilization



CHP Benefits

Emissions Reduction – The Hidden Benefit



Site Requirements:

- 1000 kw Electricity
- 750 kw Heat
- 8000 hr/yr Operation
(Power / Heat = 1.33)

No CHP = 23.4 tons/yr

With Recip CHP = 12.4 tons/yr

With Turbine CHP = 5.2 tons/yr

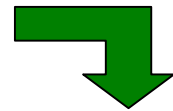
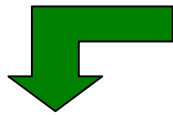
Selection depends on:

- Economic Payback
- Power / Heat Ratio
- Size / Space Needs
- Fuel Pressure
- Etc

Should I Do CHP?

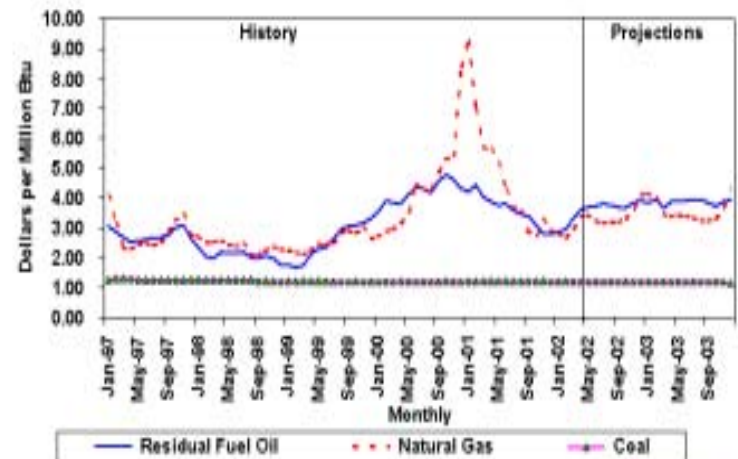
Issues:

- 1 Interconnection and Interface Requirements
Involve your Utility / Equipment Supplier Early
- 1 Environmental Impacts
Air Emissions, Vibration, Noise, Physical Size
- 1 System Economics, Understand your Power / Heat
Long Term Fuel and Electricity Pricing
Costs of Power / Heat Outages
Power Quality Needs



Application	Outage \$ / Hour
Cell Communications	\$41,000
Telephone Ticket Sales	\$72,000
Airline Reservations	\$90,000
Credit Card Operations	\$2,588,000
Brokerages	\$6,480,000
Your Operation	??

Figure 11. Fossil Fuel Prices to Electric Utilities



Sources: History: EIA; Projections: Short-Term Energy Outlook, May 2002.



CHP Summary

- ✓ CHP systems are a well defined and documented technology
- ✓ CHP is available today from many sources using many techniques
- ✓ CHP can benefit customers, regulators, and environmentalists
- ✓ CHP requires
 - ✓ A clear agreement on interconnection and interface
 - ✓ A clear regulatory environment that encourages CHP benefits
 - ✓ A clear cost / benefit and economic analysis
- ✓ CHP may indeed work for you.

THANK YOU!
QUESTIONS?

